CONTRACT #3 RFS # 317.03-132

Department of Finance & Administration/Office of Information Resources

VENDOR: Avaya, Inc.

RULE EXCEPTION REQUEST

RECEIVED

JUL 1 1 2005

FISCAL REVIEW

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RFS#

317.03-132

STATE AGENCY

Department of Finance and Administration

INFORMATION ABOUT THE EXCEPTION(S) REQUESTED

SUBJECT RULE NUMBER(S)

0620-3-3.07(5)

DESCRIPTION OF EXCEPTION(S)

The department seeks a rule exception to permit a contract with a term of five (5) years and three (3) months.

JUSTIFICATION FOR EXCEPTIONS

(compelling reasons for contracts fulle exception; relevant background information; attach additional justification as necessary)

Since September of 2000, the State has contracted with Avaya, Inc. to provide maintenance for AT&T Paradyne network equipment, collectively referred to as the "SNA network." The State plans to sunset the SNA network in July of 2007, and will longer have a need for these maintenance services. In March of 2005, the Office for Information Resources initiated research to determine whether the State could allow the present maintenance contract to expire and provide the maintenance with State resources in the interim prior to the SNA sunset. Ultimately, OIR determined that the State could not provide this maintenance. The reasons for this determination include unavailable parts for aging equipment and proprietary aspects of the system that tracks network component failures and repairs. The decision has been made to procure an interim SNA maintenance contract using an RFP process.

The evaluation of the State's ability to provide the maintenance directly and the RFP development process have taken longer than anticipated. Therefore, OIR requests that the existing contract with Avaya be extended an additional three (3) months, to allow sufficient time to complete the RFP process.

INFORMATION REGARDING THE APPLICABLE CONTRACT

DESCRIPTION OF SERVICE TO BE PROCURED:

Systems Network Architecture (SNA) Maintenance Services

BEGIN DATE:

September 15, 2000

END DATE (including ALL options for term extension):

December 14, 2005

MAXIMUM LIABILITY (including ALL options for term extension):

\$8,000,000.00 (this extension does not increase dollars)

AGENCY HEAD REQUEST SIGNATURE: (signed by the procuring agency head or

authorized signatory)

SIGNATURE DATE:

REQUEST: NON-COMPETITIVE AMENDMENT

APPROV	ED		
,			
Commis	sioner of Finance	e & Administration	<u></u>
Date:			

Each of the request items below indicates specific information that <u>must</u> be individually detailed or addressed <u>as required.</u> AREQUEST CANNOT BE CONSIDERED IF INFORMATION PROVIDED 4S INCOMPLETE, NON-RESPONSIVE, OR DOES NOT CLEARLY ADDRESS EACH OF THE REQUIREMENTS INDIVIDUALLY AS IREQUIRED.
RFS# 317.03-132
STATE AGENCY NAME Department of Finance and Administration
SERVICE CAPTION: Systems Network Architecture (SNA) Maintenance Services
CONTRACT # FA-01-14386-00 PROPOSED AMENDMENT# 3
CONTRACTOR: Avaya, Inc.
CONTRACT START DATE: September 15, 2000
CURRENT, LATEST POSSIBLE END DATE September 14, 2005 (including All Loptions to extend)
CURRENT MAXIMUM LIABILITY: 8,000,000.00
LATEST POSSIBLE END DATE WITH PROPOSED AMENDMENT :: December 14, 2005 (including All Loptions to extend)
TOTAL MAXIMUM COST WITH PROPOSED AMENDMENT: 8,000,000.00 (including ALL options to extend)
APPROVAL CRITERIA: use of Non-Competitive Negotiation is in the best interest of the state (selectione)
only one uniquely qualified service provider able to provide the service
ADDITIONAL REQUIRED REQUEST DETAILS BELOW (address each item immediately following the requirement text)
(1) description of the proposed additional service and amendment effects: The present amendment will continue the current SNA Maintenance services at the existing rates, for an additional period of time
sufficient to procure these services through a competitive RFP process. The amendment will not add additional defiate to the services
(2) explanation of need for the proposed amendment: Since September of 2000, the State has contracted with Avaya, Inc. to provide maintenance for AT&T Paradyne network equipment,

collectively referred to as the "SNA network." The State plans to sunset the SNA network in July of 2007, and will longer have a need for these maintenance services. In March of 2005, the Office for Information Resources initiated research to determine whether the State could allow the present maintenance contract to expire and provide the maintenance with State resources in the interim prior to the SNA sunset. Ultimately, OIR determined that the State could not provide this maintenance. The reasons for this determination include unavailable parts for aging equipment and proprietary aspects of the system that tracks network component failures and repairs. The decision has been made to procure an interim SNA maintenance contract using an RFP process.
The evaluation of the State's ability to provide the maintenance directly and the RFP development process have taken longer than anticipated. Therefore, OIR requests that the existing contract with Avaya be extended an additional three (3) months, to allow sufficient time to complete the RFP process.
(3) name and address of the proposed contractor's principal owner(s); (not required if proposed contractor is a state reducation in stitution)
Donald K. Peterson, Chairman and CEO Avaya Inc. Headquarters 211 Mt. Airy Road Basking Ridge, NJ 07920
(4) documentation of OIR endorsement of the Non-Competitive procurement request: (required only if the subject service involves information itechnology)
selectione: Documentation Not Applicable to this Request Documentation Attached to this Request
(5) documentation of Department of Personnel endorsement of the Non-Competitive procurement request: (required only if the subject service involves training for state employees)
selectione: Documentation Not Applicable to this Request Documentation Attached to this Request
(6) description of procuring agency efforts to identify reasonable, competitive procurement alternatives rather than to use non-competitive negotiation:
The Office for Information Resources (OIR) is currently developing an RFP to procure these services in a competitive manner. Due to delays, as explained above, this process has taken longer than anticipated. The present non-competitive vehicle is requested to provide time for a thorough and successful competitive procurement process.
(7) justification of why the F&A Commissioner should approve a Non-Competitive Amendment.
Reliable SNA services are essential to the operations of agencies that use the SNA network. This amendment will provide for uninterrupted SNA maintanence services until such time as a contract for these services can be competitively awarded.
AGENCY HEAD REQUEST SIGNATURE: (must be signed by the ACTUAL procuring agency head as detailed on the Signature Certification on file with OCR signature by an authorized signatory will be accepted only in documented exigent circumstances) SIGNATURE DATE: 7-8-05

AMENDMENT 3 TO CONTRACT FA-01-14386-00

This Contract, by and between the State of Tennessee, Department of Finance and Administration, hereinafter referred to as the State, and Avaya, Inc., hereinafter referred to as the Contractor, is hereby amended as follows:

- Delete Section B.1 in its entirety and insert the following in its place:
 - B.1. Contract Term. This Contract shall be effective for the period commencing on September 15, 2000 and ending on December 14, 2005. The State shall have no obligation for services rendered by the Contractor which are not performed within the specified period.

The other terms and conditions of this Contract not amended hereby shall remain in full force and effect.

IN WITNESS WHEREOF:		
Ayaya, Inc.:		
Andy Middlemiss, Area Sales Director	Date	
DEPARTMENT OF FINANCE AND ADMINISTRATION:		
M. D. Goetz, Jr., Commissioner	Date	
W. D. GOELZ, Gr., Commissioner		
ADDDOVED.		
APPROVED:		
DEPARTMENT OF FINANCE AND ADMINISTRATION:		
M. D. Goetz, Jr., Commissioner	Date	
		•
COMPTROLLER OF THE TREASURY:		
John G. Morgan, Comptroller of the Treasury	Date	



FAX TRANSMITTAL

TO:	BUILTING ONLY CONTINUE OFFICER	
	Bill Ezell, Chief Executive Officer Office for Information Resources	FAX # 532-0471
FROM:	Travis Johnson, Contract Administrator	FAX # 532-0471
DATE:	July 8, 2005	
RFS#	317.03-132	
RE:	OIR Procurement Endorsement Documentation for — System Network Architecture (SNA) Maintenance, Contract Amendment	Term Extension

NUMBER OF FAX PAGES (INCLUDING COVER): 1

The proposed, service procurement documents referenced above are hereby forwarded to the Office for Information Resources (OIR) for review. The subject scope of services appears to include information systems services or information technology support activities.

This communication seeks to ensure that OIR is aware of the procurement and has an opportunity to review the matter to determine whether OIR is supportive. Please indicate OIR endorsement of the procurement described by signature below and return this communication at your earliest convenience (note the return FAX number above).

If you have any questions or concerns about this matter, please call Travis Johnson at 615-741-5727.

Thank you for your help.

Attachment

OIR ENDORSES THE SUBJECT PROCUREMENT REQUEST

Office for Information Resources

Date



STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTRATION

312 EIGHTH AVENUE NORTH SUITE 2100 TENNESSEE TOWER NASHVILLE, TENNESSEE 37243 (615) 741-0300 FAX (615) 532-8532

DAVE GOETZ COMMISSIONER MIKE MORROW
DEPUTY COMMISSIONER
FOR OPERATIONS

MEMORANDUM

TO:

Robert Barlow

FROM:

Mike Morrow

SUBJECT:

System Network Architecture (SNA) Maintenance Services

Designated Commissioner Signature Exigency

DATE:

July 8, 2005

Since September of 2000, the State has contracted with Avaya, Inc. to provide maintenance for AT&T Paradyne network equipment, collectively referred to as the "SNA network." The State plans to sunset the SNA network in July of 2007, and will longer have a need for these maintenance services. In March of 2005, the Office for Information Resources initiated research to determine whether the State could allow the present maintenance contract to expire and provide the maintenance with State resources in the interim prior to the SNA sunset. Ultimately, OIR determined that the State could not provide this maintenance. The decision has been made to procure an interim SNA maintenance contract using an RFP process.

The evaluation of the State's ability to provide the maintenance directly and the development of the RFP have taken longer than anticipated. Therefore, F&A requests a Rule Exception and Non-Competitive Amendment to extend the contract for an additional three (3) months, to allow time for the new RFP process.

Commissioner Goetz will not be in the office for next several days. Given the critical nature of this service and the expiration date of the current contract (9/14/2005), please accept my signature as Commissioner Goetz's designee.

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